



USMCA Seminar and China 301 Tariff update

Parker & Company will be hosting a USMCA Seminar (United States, Mexico, & Canada Trade Agreement)

When: Thursday December 5th, 2019 3-530 pm
Refreshments and appetisers will be served

Where: DoubleTree Suites by Hilton McAllen
1800 S. 2nd St. McAllen, TX 78503 (Special room rate \$99)

Presenter: Leslie Alan Glick Customs and Trade Attorney

To Sign up please send in your reservation to Patrica Chapa
pchapa@parker-logitics.com

Or call Pat at 956-831-2000

Since there will be a limited number of seats and in order to get an accurate attendance we request a nominal fee of \$25 to off set Expenses.

Parker & Company customers can be invoiced on their account

Others we will take Credit card or Check

Circle one Master Card / Visa

Name; _____

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Seminar Summary

After condemning NAFTA and trying to withdraw from it, the Trump Administration has negotiated a new trade agreement with Canada and Mexico called the US Mexico Canada Agreement, sometimes referred to as NAFTA 2.0

However the Trump Administration does not like to refer to it as NAFTA 2.0 and the name “trade” is left out of the new title. The concept of the agreement was to improve on the existing agreement, such as add new chapters on digital trade that did not even exist when NAFTA was passed. However, very significant changes were made in the provisions relating to the rules of origin: particularly in the automotive industry which is one of the largest sectors of bilateral trade between Mexico and Canada. Textile rules of origin and those on chemicals are also affected. For the first time there are provisions governing minimum wages in a trade agreement and they are complex. What is new and what is changed will be the focus of this presentation and how can companies producing in the border prepare and adopt to these changes. When will they take place and how will they be phased in ? These are all important questions that will be discussed.

Update on China 301

Will discuss the latest news on China Tariffs



Leslie Alan Glick is a Shareholder practicing in Butzel Long's Washington D.C. office and is co-chair of the International Trade and Customs Specialty Team. Les has extensive experience in the areas of international trade and customs law. He has handled major international trade cases before the U.S. International Trade Commission, the U.S. Department of Commerce, the Office of the U.S. Trade Representative, and the Court of International Trade, including numerous antidumping and countervailing duty cases, and unfair trade practice investigations under section 232(national security) and 337(intellectual property) of the trade laws. In addition, he has handled cases arising under the U.S. Customs laws involving classification, valuation, country of origin marking and customs fraud, and gray market and supply chain security issues (Customs Trade Partnership Against Terrorism).

Les has been active in developing customs compliance programs for many U.S. corporations. Les is the author of books on customs law and NAFTA, and is currently under contract and completing a book on the new U.S. Mexico Canada Agreement (USMCA) to be published by Kluwer Law International and he has been widely consulted by companies and trade associations in regard to U.S./Mexico legal questions involving imports, exports, investment, transportation and other areas. He has been a frequent lecturer on Webinars of the National Educational Institute of the National Association of Customs Brokers and Freight Forwarders of America. He has been a frequent speaker on the USMCA most recently in Guadalajara Mexico on October 16th where he was a panelist on a USMCA program sponsored jointly by the American Bar Association, The Barra Mexicana and The Montreal Bar, where he discussed the complex topic of the automotive rules of origin. Recently he appeared on the nationally syndicated "Auto line" show on public television (PBS) panel discussion on USMCA



Les has represented exporters and importers from Argentina, Brazil, Canada, Colombia, Denmark, Ecuador, France, Great Britain, India, Italy, Indonesia, Japan, Mexico, Peru, and Thailand. He also has served as counsel to a Congressional sub-committee and has handled matters relating to legislation. Les is a registered lobbyist and has been active in lobbying on trade matters for companies in the automotive, food industry, and relating to USMCA. Les assists U.S. and foreign clients with compliance with laws and regulations of the Food and Drug Administration, and USDA in relation to food products, meat and poultry, plants, medical devices and the importation of pharmaceutical and biological materials as well as consumer product safety and automotive product regulation and recalls (NHTSA and FMVSA). Les has also handled issues with alcoholic beverage imports involving the U.S. Treasury Department Alcohol, Tobacco, Tax and Trade Bureau involving beer and wine imports from Italy, and sake from Japan. Les has worked with the maquiladora industry for over 30 years and has represented many companies with “twin plants” in the border.

In addition, Les counsels clients regarding the Foreign Corrupt Practices Act (FCPA) and has developed compliance programs for U.S. companies and conduct FCPA compliance audits for a major defense contractor of its agents in Mexico and Colombia. He has also handled sanctions issues under the Office of Foreign Assets Control involving Cuba and Russia. He has been an Adjunct Professor of Law at the George Mason University Law School (University of Virginia) and the University of Baltimore (University of Maryland).